



*Société anonyme* incorporated in Gabon with a Board of Directors and share capital of \$76,500,000  
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[www.total.ga](http://www.total.ga)  
 Registered in Port-Gentil: 2000 B 00011

## NEWS RELEASE

# FIRST-HALF 2016 FINANCIAL RESULTS

Port-Gentil — August 30, 2016

### Main Financial Indicators

		Q2 16	Q1 16	Q2 16 vs. Q1 16	H1 16	H1 15	H1 16 vs. H1 15
Average Brent price	\$/b	45.6	33.9	+35%	39.8	57.8	-31%
Average Total Gabon crude price	\$/b	40.8	28.4	+44%	34.2	53.2	-36%
Crude oil production from fields operated by Total Gabon	kb/d <sup>1</sup>	55.0	55.6	-1%	55.3	53.8	+3%
Crude oil production from Total Gabon interests <sup>2</sup>	kb/d	46.0	47.0	-2%	46.5	44.2	+5%
Sales volumes	Mb <sup>3</sup>	4.33	4.91	-12%	9.24	8.11	+14%
Revenues	\$M	194	161	+20%	355	466	-24%
Funds generated from operations	\$M	37	14	+164	51	73	-30%
Capital expenditures	\$M	37	36	+3%	73	150	-51%
Net income (loss)	\$M	4	(16)	N/A	(12)	(27)	N/A

(1) kb/d: Thousand barrels per day

(2) Including tax oil reverting to the Gabonese Republic as per production sharing contracts.

(3) Mb: Million barrels.

## Second-Quarter 2016 Results

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### Selling Prices

In second-quarter 2016, Brent averaged \$45.6 per barrel, up 35% from \$33.9 in the first quarter. The selling price of the Mandji and Rabi Light crude oil grades marketed by Total Gabon averaged \$40.8 per barrel, up 44% from \$28.4 in the previous quarter. This increase, greater than that of Brent, was due to narrower differentials for these grades.

### Production

Total Gabon's equity share of operated and non-operated oil production<sup>1</sup> was 46,000 barrels per day in second-quarter 2016, versus 47,000 barrels per day in the first quarter. This 2% decrease was primarily due to:

- A shut-in for preventive maintenance of the KY440 compressor on Torpille.
- Problems stabilizing output from some Anguille wells after planned shut-ins.
- A reduction in potential resulting from Rabi field's decline.

These factors were partly offset by:

- Improved availability of the Torpille wells.
- Increased production from Grondin as a result of higher output from the GRM002, GRM004 and GNM021 wells.
- Choke opening and coiled tubing interventions on the Anguille Nord Est field.
- Shut-ins on Coucal and Avocette and plugging of well ATO012 on Atora in the first quarter of 2016.

### Revenues

Revenues rose by \$33 million to \$194 million in second-quarter 2016, up 20% from \$161 million in first-quarter 2016. This improvement resulted mainly from higher selling prices of the crude oil grades marketed by Total Gabon (up \$52 million) and trading on behalf of third parties (up \$7 million), partly offset by a decrease in volumes sold over the period due to the lifting schedule (down \$22 million) and lower revenues from services provided to third parties (down \$2 million).

### Funds Generated from Operations

Funds generated from operations amounted to \$37 million in second-quarter 2016, versus \$14 million in the first quarter. The increase was mainly due to:

- Higher revenues.
- Lower operating costs.

These factors were partly offset by:

- One-off financial expenses incurred upon renewing the credit facility.

## Capital Expenditures

Second-quarter 2016 capital expenditures stood at \$37 million, near the \$36 million in the first quarter. Outlays mainly related to the following projects:

- Coiled tubing interventions on Anguille and Torpille.
- Completion of the Pageau project.

## Net Income (Loss)

Net income of \$4 million was reported in second-quarter 2016, a \$20 million improvement over the \$16 million loss reported for the first quarter of the year. The increase was primarily due to:

- Higher revenues.
- Lower operating costs as a result of the cost-cutting program implemented by the Company.
- The capital gain realized upon the sale of Mboga.

These factors were partly offset by:

- An increase in depreciation and amortization expense following the commissioning of work-in-progress (wells drilled).
- One-off financial expenses incurred upon renewing the credit facility.

## First-Half 2016 Results

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### Selling Prices

Brent averaged \$39.8 per barrel in the first half of 2016, down 31% from \$57.8 per barrel in the prior-year period. The selling price of the Mandji and Rabi Light crude oil grades marketed by Total Gabon averaged \$34.2 per barrel over the period, down 36% from \$53.2 per barrel in the first half of 2015. This decrease, greater than that of Brent, was due to wider differentials for these grades.

### Production

Total Gabon's equity share of operated and non-operated oil production<sup>1</sup> was 46,500 barrels of oil per day during the first half of 2016, up 5% from 44,200 barrels per day in the year-earlier period, primarily due to:

- Improved availability of the Anguille wells, which experienced issues with tubing deposits in 2015 and of the Torpille wells and Anguille export pumps.
- Choke opening on Anguille Nord Est (ANE) in the second quarter of 2016.

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<sup>1</sup> Including tax oil reverting to the Republic as per production sharing contracts.

- These factors were partly offset by the natural decline from fields, the sale of Mboga and the planned shut-in of Coucal/Avocette in February 2016.

## **Revenues**

First-half 2016 revenue was \$355 million, down \$111 million (24%) from \$466 million in the first half of 2015. The reduction resulted primarily from lower selling prices of the crude oil grades marketed by Total Gabon (down \$152 million) and decreased crude trading with third parties (down \$23 million), partly offset by higher volumes sold over the period due to the lifting schedule and services provided to third parties (up \$60 million and \$4 million respectively).

## **Funds Generated from Operations**

Funds generated from operations stood at \$51 million in the first half of 2016, versus \$73 million in the prior-year period. The decrease was primarily due to

- Lower revenues.
- One-off financial expenses incurred upon renewing the credit facility.

These factors were partly offset by:

- Lower operating costs as a result of the cost-cutting program implemented by the Company.

## **Capital Expenditures**

Capital expenditures totaled \$73 million for the period, versus \$150 million in the first half of 2015. Outlays during the period mainly concerned:

- The drilling program on Gonelle (GNM020 and GNM021).
- Coiled tubing interventions on Anguille and Torpille.
- Work to improve the integrity and longevity of offshore facilities on Anguille, Torpille and Grondin and the onshore Cap Lopez terminal.
- Completion of the Pageau project.
- Geophysical and development studies.

## **Net Income (Loss)**

In a challenging business environment, where the price of the crude oil sold fell by 36%, a net loss of \$12 million was reported in the first half of 2016, an improvement of \$15 million over the \$27 million loss reported in the first half of 2015. The main reasons for this were:

- Lower production costs as a result of the cost-cutting program implemented by the Company.
- The capital gain upon the sale of Mboga.

These factors were partly offset by:

- Lower revenues in an environment of declining oil prices.
- An increase in depreciation and amortization expense following the commissioning of work-in-progress (wells drilled).
- One-off financial expenses incurred upon renewing the credit facility.

## **Highlights Since the Beginning of Second-Quarter 2015**

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### **Corporate Governance**

The Board of Directors met on May 25, 2016 to review the six-year agreement to refinance the credit facility in the amount of \$340 million.

At the Total Gabon Annual Shareholders' Meeting in Port-Gentil on June 17, 2016, shareholders approved the payment of a 2015 dividend before tax of \$4.50 per share, corresponding to a total payout in 2016 of \$20.25 million for fiscal year 2015.

The dividend was paid out from June 29 at an equivalent amount of €3.99, based on the European Central Bank's rate of €0.8886 per \$1 on June 17, 2016.

### **Financing**

The \$300-million multilateral credit facility implemented in 2013 expired on May 31, 2016. It was repaid and replaced by a six-year, \$340 million multilateral facility.

### **Health, Safety and Environment**

On July 6, 2016, Total Gabon reached 500 consecutive days worked without a lost-time injury.

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